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Nextep signs up for ADSL2+

Telecommunications wholesaler Nextep (NEC) has renewed its whole of business contract with Telstra Wholesale and signed up for ADSL2+ and Ethernet offerings.

Nextep is fully-owned by NEC and provides national high quality business grade services to small and medium sized businesses

Nextep General Manager, Mr Duncan Wallace said the deal strengthens the long-term relationship between Nextep and Telstra Wholesale.

“Nextep’s core strength is removing the complexity of broadband connectivity and simplifying choices of access type, speed, technology, service levels and price,” he said.

“Some of the immediate benefits businesses can experience from implementing ADSL2+ and Ethernet broadband solutions are greater simplicity, the choice of speeds/bandwidth and easy scalability,” Mr Wallace said.

Telstra Wholesale Group Managing Director, Ms Kate McKenzie, said she was pleased to renew and expand the commercial relationship with Nextep.

“Our mission at Telstra Wholesale is to sell a broad range of flexible product offerings that our customers value and can use to develop their own differentiated retail products and services.

“Telstra Wholesale is continuing to develop and expand our Ethernet offerings and have also expanded our DSL product suite, with the recent launch of ADSL2+ based services.

“These are just a couple of examples of how we are planning ahead and delivering high quality, reliable and valued services,” Ms McKenzie said.

Nextep will commence selling ADSL2+ in January 2009.

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About Nextep

Nextep is a true Next Generation Digital Services Provider

- Established in 2000
- Strong financial backing (via NEC)
- 100+ Channel Partners consisting of Carriers, ISPs and System Integrators
- Owns and operates 95 DSLAMs nationally, uses Telstra as it’s premium supplier
- Industry recognised range of broadband connectivity services and products
- Over 12,000 broadband services under management, greater than 50% of these services sourced via the Telstra partnership

About Telstra Wholesale

Telstra Wholesale is Australia's leading full service wholesaler of innovative telecommunications solutions and network capacity. As part of Telstra Corporation, Telstra Wholesale offers its customers not only the latest in telecommunication solutions and services, but also the reach and reliability of Telstra's vast network infrastructure, known in Australia for its coverage, interoperability and reliability. Telstra Wholesale is continually developing and evolving its extensive range of dedicated wholesale solutions -voice, wireless, internet and data-for use in both the Australian and international markets.